



8 Denison Parkway East, Suite 310
Corning, New York 14830
Phone: 607.962.5092
Fax: 607.962.3400

Southern Tier Network, Inc.
October 8, 2020
Remote Meeting: Electronic/Telephonic Media
Board Meeting Minutes

ATTENDANCE

Board Members: Carl Hayden; Howard Zingler; Winona Flynn; David Hopkins; Judith McIntosh; Tim O'Hearn; John Sharkey; Chelsea Robertson; Aaron Dowd; Jim Osborn; Alan Eusden; Mark Rogus; Marcia Weber; Steve Wilber.

Absent: Jack Wheeler

Management: Tony Marzolino, Jeff Gasper, Steve Manning

CALL TO ORDER – the meeting was called to order at 10:00 AM by chair Marcia Weber via electronic/telephonic media.

1. APPROVAL OF THE MINUTES

The minutes of the September 10, 2020 board meetings were approved on a motion by Judy McIntosh, seconded by Tim O'Hearn, and carried.

2. AUDIT/FINANCE COMMITTEE REPORT

- a. 2021 ABO PARIS Budget** – Mark Rogus reported on the Finance Committee's work in reviewing the 2021 budget. Tony reviewed the budget highlights and items that impact the budget. The Finance Committee recommended board approval of the budget. After discussion, the board unanimously approved the budget for submission into the PARIS system on a motion by Mark Rogus, seconded by John Sharkey.

3. Tompkins County Request

- a.** Steve reported on Tompkins County's interest in the 5-County Coalition/STN/Fujitsu study. Board members discussed the implications of adding a county to the coalition and ways in which this would work best for all involved counties.

4. Southern Tier Broadband Coalition Study

- a.** Nonie Flynn reported on the Yates County Request for Information (RFI) related to its USDA ReConnect Grant award. The RFI seeks information on operational models; Nonie reiterated Yates County's interest in working with the coalition and STN.
- b.** Mark Rogus requested input from the board for the Finance Committee's review of the Fujitsu study's final recommendations.

5. SALES & MARKETING REPORT

On a motion duly made (Sharkey/Eusden) and carried, at 11:46 PM the board went into **executive session** for discussion of contractual, financial, and customer-specific information.

On a motion duly made (Sharkey/Robertson) and carried, at 11:52 PM the board came out of **executive session with no action being taken.**

NEXT BOARD MEETING – The next meeting will be held on Thursday, November 12, 2020.

ADJOURN – The chair adjourned the meeting at 11:55 PM.

Respectfully submitted,

Steve Manning
CEO, STN