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Southern Tier Network, Inc.
August 13, 2020
Remote Meeting: Electronic/Telephonic Media
Board Meeting Minutes

ATTENDANCE

Board Members: Alan Eusden; Carl Hayden; Winona Flynn; David Hopkins; Judith McIntosh; Tim O’Hearn; John Sharkey; Chelsea Robertson; Aaron Dowd, Mark Rogus; Marcia Weber; Jack Wheeler, Stephen Wilber

Absent: Jim Osborn, Howard Zingler

Guests: David Sheen, Chemung County; LeeAnn Tinney, Tioga County

Management: Tony Marzolino, Jeff Gasper, Steve Manning

CALL TO ORDER – the meeting was called to order at 10:00 AM by chair Marcia Weber via electronic/telephonic media.

APPROVAL OF THE MINUTES

The minutes of the June 11 and July 9, 2020 board meetings were approved on a motion by Judy McIntosh, seconded by Mark Rogus, and carried.

SOUTHERN TIER COALITION STUDY AND REPORT

- a) **Fujitsu Report** –Marcia welcomed the Fujitsu team who joined the meeting electronically at 10:00 AM to give a study report. Fujitsu’s Blake Stovall reviewed the updated Study timeline with associated deliverables. Jarrod Pantier, Fujitsu Design Engineer, presented the OSP (Outside Plant) preliminary design review. He stated the design will have a ~95% design accuracy and that the design is being cost optimized, with a 20% capacity for future growth, and using GPON (gigabyte passive optical network) technology, with upgrade capabilities to 10Gig by adding additional modules. Jarrod presented other network architectural aspects and answered board member questions. Jarrod, Steve, and Jeff will schedule a work session next week to review backbone capacity. Fujitsu was asked if financials will include upgrading electronics 5 years after deployment – Fujitsu will confirm. Fujitsu will also provide a “speed-growth matrix”.

SALES & MARKETING REPORT

On a motion duly made (Hopkins/Eusden) and carried, at 11:40 AM the board went into **executive session** for discussion of contractual, financial, and customer-specific information.

On a motion duly made (Wilber/O’Hearn) and carried, at 10:58 AM the board came out of **executive session with no action being taken.**

NEXT BOARD MEETING – The next meeting will be held on Thursday, September 10, 2020.

ADJOURN – The chair adjourned the meeting at 11:56 AM.

Respectfully submitted,

Steve Manning