



8 Denison Parkway East, Suite 310  
Corning, New York 14830  
Phone: 607.962.5092  
Fax: 607.962.3400

**STN GOVERNANCE COMMITTEE MEETING  
MINUTES  
March 11, 2021  
Zoom Meeting  
9:00 AM – 10:00 AM**

**ATTENDANCE**

**COMMITTEE:** Marcia Weber, Howard Zingler, Dave Hopkins, Jim Osborn, Carl Hayden  
**MANAGEMENT:** Steve Manning

**1. APPROVAL OF MINUTES**

The February 11, 2021 meeting minutes were approved by the committee on a motion from Jim Osborn, seconded by Dave Hopkins, and carried.

**2. Annual Board Evaluation – 3-Year Longitudinal Comparison** – the committee reviewed and discussed the 3-year summary of responses that Steve had emailed earlier. On a motion from Dave Hopkins, seconded by Carl Hayden, the Committee approved the report. Marcia will share and discuss at the board meeting.

**3. Main Street Bridge Project Update** - Steve provided an update on the City of Elmira's Main St. bridge reconstruction project and reminded Committee members that STN fiber optic cable needs to be removed from the Main St. bridge and cross the river (north to south) via another route. The estimated cost for this work is between \$50 and \$60K. STN is and has been reliant on Verizon conduit systems to cross the river. The goal is for STN's new fiber river crossing to be operational at the end of March /early April 2021. The Committee recognized the complexities and challenges involved with this project.

**4. Construction Contractor Discussion** - Steve reminded the Committee that Lantek was purchased by Oak Hill Capital and will no longer be providing 3<sup>rd</sup> party construction/repair work for STN. Steve reviewed the letter received from Lantek's Tim Youngrans invoking the termination clause in its construction agreement with STN. To address the immediate need for construction and repair services, Steve reported that the short-term solution would be to replace Lantek with two construction firms, Empire and Upstate Pole Services (UPS). UPS would cover Broome, Tioga, and Tompkins Counties, and Empire would cover Chemung, Schuyler, Steuben, Yates, and Allegany Counties. In the long-term, STN would release a new construction services RFP. Dave made a motion to use Empire and Upstate Pole until the RFP process was completed; Carl seconded the motion, and the committee approved the motion.

- 5. Solicitation Request** - Steve reported on a sales opportunity that the Governance Committee fully considered and discussed. The committee agreed to share its recommendation with the board that STN entertain a proposal for leasing fibers.
  
- 6. Other** - There being no other business, the meeting was adjourned at 9:46 AM (Hopkins/Osborn).

Respectfully Submitted,  
Steve Manning, CEO