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**Southern Tier Network, Inc.**  
**December 8, 2022**  
**Hybrid Meeting: In-Person/Zoom Meeting**  
**Board Minutes**

**ATTENDANCE**

Board Members Present: Fonda Chronis, Aaron Dowd, Alan Eusden, Winona Flynn, Carl Hayden, James Osborn, Mark Rogus, John Sharkey, Marcia Weber, Jack Wheeler, Stephen Wilber, Howard Zingler

Excused: Judy McIntosh, David Hopkins, Chelsea Robertson

Management: Jeff Gasper, Tony Marzolino, Ben Rydzewski, Patrick Miller

**CALL TO ORDER** – the meeting was called to order at 10:05 AM by chair Marcia Weber.

**1. Approval of the Minutes**

The minutes of the November 10, 2022 meeting were approved on a motion by Jim Osborn, seconded by Fonda Chronis, and carried.

**2. Outside Plant Report & ConnectALL Nichols FTTH Update**

Ben provided an overview of the Outside Plant Report that was emailed prior to the board meeting. Ben provided the board with updates on the Nichols FTTH project.

The operations team provided an update on the fiber storage locations. Steve Wilber provided an update on the Horseheads Town Board review of their facility for fiber storage.

Ben and Pat provided the board with the engineering report, also emailed prior to the board meeting.

**3. Finance Committee Report**

Mark Rogus provided a summary of the FINCOM meeting held on November 15<sup>th</sup> where the committee approved the 2023 Budget, reviewed investment strategy, and Jeff presented the 2023 customer contract renewals presentation to the committee.

**4. Governance Committee Report**

The committee reported information concerning the discussion on the annual meeting review.

**5. Sales and Marketing Update**

Jeff provided the board with an update on a new project for Avangrid and recent activities with some enterprise accounts. Jeff provided the board with an overview of the new agent agreement for assistance with regional and national carrier accounts.

7. **Other**

A reminder was provided that the Annual Meeting will be held on February 9<sup>th</sup>, 2023.

8. **Next Board Meeting**

The next STN board meeting will be held on Thursday, January 12, 2023.

**ADJOURN** –the meeting adjourned at 11:00 AM on a motion by Carl Hayden and seconded by John Sharkey and carried.

Respectfully submitted,  
Jeff Gasper  
CEO