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Southern Tier Network, Inc.
January 11, 2024
Board Minutes
In-Person and Zoom Meeting

ATTENDANCE

Board Members: Judy McIntosh; Dave Hopkins; Chelsea Robertson; Shawn Rosno; Aaron Dowd; Jack Wheeler; Patty Wahba; Marcia Weber; James Osborn; Howard Zingler; Alan Eusden; Jessica Mullins; John Sharkey

Absent: Carl Hayden; Steve Wilber

Management: Tony Marzolino; Jeff Gasper

1. Approval of Minutes from the November 9, 2023 meeting

The minutes of the November 9, 2023 meeting were approved on a motion by James Osborn, seconded by Alan Eusden, and carried.

2. Finance Committee Report

Patty Wahba reported on the committee's December meeting. The finance committee proposed a joint meeting with the strategic planning committee to develop a financial model, and that will be scheduled in the near future.

The board discussed the proposed Fiber to the Home (FTTH) customer project, and a motion was made to approve the project by Dave Hopkins, seconded by Chelsea Robertson, and carried.

3. Governance Committee Report

The Governance Committee discussed the preparation for the upcoming annual board meeting. The board discussed restarting the annual board dinner to potentially be held in the first quarter of 2024. A poll will be sent out to the board to find the best date for board members.

4. Outside Plant and Engineering Report

The management team reviewed the status of the Geneva and Watkins Glen POP sites. The management team reviewed the recent discussions with entities in Ithaca for the future Ithaca POP site.

5. Sales and Marketing Update (in executive session)

The board entered into executive session to discuss contractual and sales items on a motion by James Osborn, seconded by Alan Eusden, and carried.

The management team provided an update to the board on several current sales opportunities and ongoing projects.

The board exited the executive session on a motion by James Osborn, seconded by Chelsea Robertson, and carried.

The management team discussed the Erie 1 BOCES RFP for which the team was preparing a response. The Erie 1 BOCES RFP Board Resolution was approved on a motion by Aaron Dowd, seconded by James Osborn, and carried.

6. Other

The board discussed the CEO contract renewal resolution edits proposed by Hage & Hage.

The board discussed the STN office space updates and discussed next steps.

7. Adjourn – the meeting adjourned at 11:25 am on a motion by James Osborn, seconded by Dave Hopkins, and carried.

Respectfully submitted,
Jeff Gasper, CEO, STN